

### 53rd Annual Meeting May 15, 2022

Barn on the Pemi Plymouth, NH



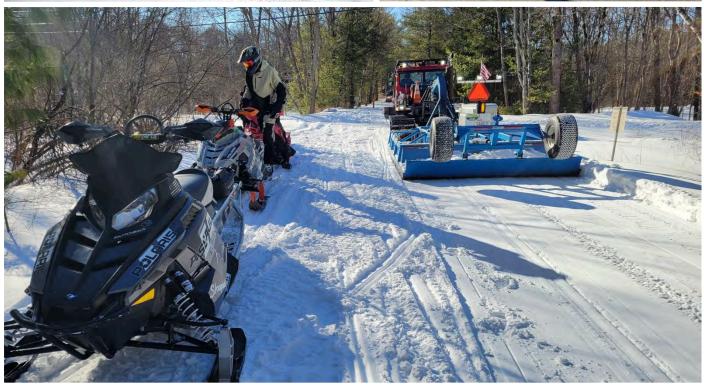






# THANK YOU VOLUNTEERS





#### **Dedication - Charles R. McLoud (1933-2019)**



I'm writing to express my heartfelt thanks to the Snow Drifters Snowmobile Club and New Hampshire Snowmobile Association for honoring my late husband, Charles R. McLoud by dedicating the Baker River Rumney Snowmobile Bridge to him.

This meaningful event included sharing many treasured memories and reliving Charles' service to the club, county and state. I know Charles would have been so pleased and honored.

Charles grew up working with his father and brothers in the road construction business, starting at the age of fourteen. This was his first love. After enduring a back injury in the 1960s Charles was advised to leave the construction industry. With a talent for mechanical work Charles joined his father's chainsaw business in Plymouth, NH. It was at this time that Charles became actively involved in the Snow Drifters Club. Charles combined his passion for construction work with his interest in trail work by maintaining, improving, and grooming snowmobile trails throughout Grafton County.

I remember snowmobiling home from Pittsburg one day when we passed over a bridge in Gorham. Charles paused his machine and exclaimed, "This is it! This is how we're going to cross over the Baker River!" He examined the bridge and committed the engineering to memory. The next day he drove down to Concord and procured the Gorham snowmobile bridge plans on file and so began the Baker River Snowmobile Bridge planning. Prior to the installation of this bridge, snowmobilers had to wait for the ice to freeze and traverse steep banks on either side in order to connect Plymouth to Rumney. He took great pride in this bridge project and would be proud and humbled to have this bridge dedicated in his honor.

The Snowmobile Community has a special place in my heart. Following the February 27 dedication I received a beautiful bouquet of flowers to my home. The note enclosed acknowledged Charles' contributions to providing and maintaining trails for generations to enjoy. It was signed "A Grateful Dad." I am enjoying the flowers and I am grateful for this special tribute.

With sincere thanks and appreciation, Lois R. McLoud

# NEW HAMPSHIRE SNOWMOBILE ASSOCIATION 53<sup>rd</sup> Annual Meeting May 15, 2022 AGENDA

(Tentative – Subject to Change)

8:00 a.m. REGISTRATION OF DELEGATES

10:00 a.m. CALL MEETING TO ORDER

Salute to the Flag
Roll Call of Counties and Delegates
Introduction of Guests
Introduction of NHSA Past Presidents
Introduction of NHSA Board of Directors
Introduction of NHSA Office Staff
President's Comments
Secretary's Report
Treasurer's Report
Committee Reports

#### **AWARDS FROM OTHERS**

New Hampshire Bureau of Trails New Hampshire Fish & Game Easterseals of New Hampshire

#### **OLD BUSINESS**

#### **NEW BUSINESS**

Election of 2022 – 2023 Officers

**BREAK 10 MINUTES** 

**NHSA AWARDS** 

**INTRODUCTION OF 2022 – 2023 OFFICERS** 

**ADJOURNMENT** 

#### **PAST PRESIDENTS OF NHSA**

Ellis Ring (1969-1971) deceased

C. Willard Pike (1971-1972) deceased

Everett Coutermarsh (1972-1973) deceased

Catherine Dickson (1973-1975) deceased

David Mayhew (1975-1977) deceased

Barton C. Witham (1977-1979) deceased

Carol Pelletier (1979-1980)

Barton C. Witham (1980-1981) deceased

Conrad (Russ) Hardy (1981-1983) deceased

Charles Case (1983-1985) deceased

Conrad (Russ) Hardy (1985-1987) deceased

John Violette (1987-1989)

Steve Pulver (1989-1990)

Gerry West (1990-1992)

Harold Case (1992-1994)

Charles Kurtz (1994-1996)

Paul K. Vahey (1996-1998) deceased

Dennis Ford (1998 – 2000)

Ron Booth (2000 - 2001) deceased

Dana Cabana (2001 – 2004)

Lucy B. Ford (2004 – 2006)

Craig Mayo (2006-2008)

Terry Callum (2008-2011)

Russ Davis, Jr. (2011-2013)

Roger Wright (2013-2016)

Beth Horvath-Palmer (2016-2019)

Lucy Ford (2019-2020)

#### **2021 - 2022 NHSA OFFICERS**

PRESIDENT VICE PRESIDENT SECRETARY TREASURER PAST PRESIDENT

Chris Runnals Tom Willand Brian Labrie Steve Kiander Lucy Ford

#### 2021 - 2022 NHSA COUNTY DIRECTORS & ASSISTANT DIRECTORS

BELKNAP DIRECTOR HILLSBOROUGH DIRECTOR

Nelly Roache Susan Phillips

BELKNAP ASSISTANT HILLSBOROUGH ASSISTANT

Melissa Binette Vacant

CARROLL DIRECTOR MERRIMACK DIRECTOR

Tom Taylor Bruce Blye

CARROLL ASSISTANT MERRIMACK ASSISTANT

Sean Pinard Scott Palmer

CHESHIRE DIRECTOR ROCKINGHAM DIRECTOR

Kim Bergeron Mark Pepper

CHESHIRE ASSISTANT ROCKINGHAM ASSISTANT

Dan Shelley Gary Scott

COOS DIRECTOR STRAFFORD DIRECTOR

Charlie Kurtz Russell C. Neal

COOS ASSISTANTSTRAFFORD ASSISTANTGail HansonNicholas Bickford

GRAFTON DIRECTOR SULLIVAN DIRECTOR

Evelyn Ferrell Terry Callum

GRAFTON ASSISTANT SULLIVAN ASSISTANT

Jayne McCullock Ian Gates



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#### **2022 Total Delegates Allowed Per County**

веікпар		14
Carroll		23
Cheshire		19
Coos		47
Grafton		40
Hillsborough		14
Merrimack		30
Rockingham		15
Strafford		11
Sullivan		18
	Total	231

#### Minutes

#### New Hampshire Snowmobile Association 52nd Annual Meeting June 5, 2021

Mohawk Falls, Colebrook, NH

Meeting was called to order at 11:09 a.m. by President Chris Runnals. The meeting began with a salute to the flag.

#### **Roll Call of Counties and Delegates**

#### **Delegate Count**

County	Total Allowed	Submitted	Present	Director	Total
Belknap	14	00	00	01	01
Carroll	25	12	07	01	08
Cheshire	19	02	02	01	03
Coos	48	23	20	01	21
Grafton	41	18	11	01	12
Hillsborough	15	04	02	01	03
Merrimack	30	06	05	01	06
Rockingham	16	00	00	00	00
Strafford	11	05	04	01	05
Sullivan	18	05	04	01	05
Business	01	00	00	00	00
Executive Committee	e 04	04	04	00	04
Past Presidents	<u>03</u>	03	03	00	03
Total:	245	82	62	09	71

46

Total Votes for ¾ Margin (69 Present at the time of calculating):

#### **Introduction of Guests**

Chris Ellis- Camp Sno-Mo Director Dennis Ford- Meeting Parliamentarian

#### **Introduction of Past Presidents**

Charlie Kurtz	Dennis Ford
Craig Mayo	Terry Callum
Roger Wright	Lucy Ford

Dana Cabana

#### **Introduction of Board of Directors**

President- Chris Runnals
Vice President- Tom Willand
Treasurer- Secretary- Lisa Charrette
Immediate Past President- Lucy Ford

Belknap Director- Warren Piquette
Belknap Assistant- Nelly Roache
Carroll Director- Donald Foote
Carroll Assistant- Sean Pinard
Cheshire Director- Kim Bergeron

Cheshire Assistant- Dean Beaman (Absent)

Coos Director- Charlie Kurtz
Coos Assistant- Gail Hanson
Grafton Director- Evelyn Ferrell
Grafton Assistant- Jayne McCullock

Hillsborough Director- Susan Phillips (Absent)

Hillsborough Assistant- Brian LaBrie
Merrimack Director- Bruce Blye
Merrimack Assistant- Scott Palmer

Rockingham Director- Robert Kennedy (Absent)
Rockingham Assistant- Don McMurchy (Absent)

Strafford Director- Russ Neal
Strafford Assistant- Nick Bickford
Sullivan Director- Terry Callum

#### **Introduction of Staff**

Executive Director Dan Gould
Administrative Assistant Janis Riley

#### **President's Comments**

Spoke about how COVID affected NHSA, Virtual meetings, Grass Drags and Super Raffle.

#### Secretary's Report

Motion made by L. Ford to accept the 2020 Annual Meeting minutes as printed. Seconded by K. Bergeron. Motion carries.

#### **Treasurer's Report**

Motion made by L. Ford to accept the treasurer's report as printed. Seconded by K. Bergeron. Motion carries.

#### **Committee Reports**

President referred to the Annual Meeting booklet and thanked the committee chairs.

#### **Awards from Others**

NH Bureau of Trails, and Fish and Game will present their awards at the NHSA President's Meeting scheduled for September 21 at the Common Man in Plymouth.

#### **Old Business**

None at this time.

#### **New Business**

We are having the Grass Drags in October 2021.

2022 50th Easterseals Ride-In announcement. Introduction of co-chairs Nelly Roache, Lucy Ford, and Lisa Charrette. Ride-In Search Committee Chair, Lucy Ford announced that the event will be held at the Town and Country on February 4-6, 2022. The rooms will open to the public on July 1, 2021.

#### **Election of 2021-2022 NHSA Officers**

Nomination Committee: Kim Bergeron announces the proposed slate for 2021-2022 term. Dennis Ford read the bylaw dialog on Page 9, Paragraph 3. No petitions recorded.

President Chris Runnals, Vice President Tom Willand, Treasurer Steve Kiander, Secretary Lisa Charrette.

Motion made by S. Palmer to accept the proposed officers as presented. R. Neal seconded. 50% + 1 in favor. Motion carries. Congratulations.

50/50 Raffle winner Tom Campbell of Derry Pathfinders.

#### **NHSA Awards**

Snowmobiler of the Year: Chris Raymond

Groomer of the Year: Don Stoppe

Snowmobile Business of the Year: Ossipee Lake Marina Club of the Year: Baker River Valley Snowmobile Club

President's Award: Terry Callum

Catherine Dickson Lifetime Achievement Award: Charles Kurtz

Lyle "Fib" McBurney Memorial Award: Warren Piquette

#### NHSA Book Scholarship Awards: "Congratulations to the students!"

Jason Bergeron, Monadnock Trail Breakers - \$1000.

Logan Stevens, Pittsburg Ridge Runners - \$500.

Duncan Korkosz, Umbagog Snowmobile Association - \$250.

#### Raymond S. Burton Memorial Trail Project Award: Crescent Lake Regional Sno-Riders.

Special Recognition Award: Dan Gould

#### 2020-2021 Membership Awards

20 Year - Brookline IceBreakers

25 Year – Hidden Valley Sno-Riders

35 Year – Squam Trail Busters

40 Year – Ridge Skippers

45 Year – Wilton-Lyndeborough Winter Wanderers

50 Year – Barrington Snow Goers

- Blow-Me-Down Snow Riders
- Border Riders SC
- Connecticut Valley SC
- Lyme Pinnacle SC
- Mt. Cardigan SC
- NH Sno-Shakers SC
- Old No. 4 Rod, Gun, and SC
- Shugah Valley Snow Riders
- Tri-Town Trailblazers
- Weare Winter Wanderers

#### **Sno-Traveler Awards**

#### **Carroll County**

Moultonboro SC

Mountain Meadow Riders SC

Ossipee Valley SC

Scrub Oak Scramblers

Seven Lakes SC

Wolfeboro SC

#### Coos County

Colebrook Ski Bees

Dalton Ridge Riders

Pittsburg Ridge Runners

**Swift Diamond Riders** 

#### **Grafton County**

Bridgewater Mountain SC

Central New Hampshire SC

Lyme Pinnacle SC

Mt. Cardigan SC

#### Hillsborough County

**Brookline IceBreakers** 

Nor'Easters SC

**Uncanoonuc Mountaineers** 

Weare Winter Wanderers

#### Merrimack County

Andover SC

Fort Mountain Trailwinders

#### **Rockingham County**

Southern NH Snow Slickers

#### Strafford County

Powder Mill SC

**Adjourn** Motion by D. Ford to adjourn at 12:20 p.m. Seconded by L. Ford. Motion carries. Respectfully submitted by Lisa Charrette, Secretary

#### Treasurer's Report

The enjoyment of volunteering time is that we are all collectively working together during these most difficult times. Seeing that turn into positive results is what provides the drive to continue doing this work.

A highlight of this past year was working with our excellent leadership. Our executive team navigated through the first year of the pandemic and now we have put a nail in the second year of the pandemic. Hopefully that coffin is now secured. We are looking ahead to clearing challenges and by working together we can do anything.



Finding volunteers is our biggest challenge, and if you call yourself a volunteer, finding other volunteers is at the core of our survival. If you call yourself a volunteer, then finding time to volunteer involves sacrifice. Sacrifice means we need to make room in our lives to talk about this issue amongst our friends and family and then following through with volunteer time.

Our sport relies upon volunteering as its most challenging aspect of survival. More important to volunteering time is that we shouldn't decide what we do, but instead offer and seek guidance as to what is needed.

As a volunteer, you should offer without compromise. If you love without compromise, and you love snowmobiling, you should change with the times in how we volunteer. Those that have taken the oath to make snowmobiling better have also agreed to seek the path that needs clearing, needs maintenance, creating a thru-way for others to follow. You are in essence being a leader for others to follow, for others to say, "that is the way." We are living in a time, of unforeseeable change in the environment, change in funding, and change in anything that affects our sports survival.

We all have skills and different resources that we bring to our collective sport. Ask yourself what skills you bring that can be offered to advance the challenges we face. Then as volunteers, we can match our skill to where it is needed.

As your Association Treasurer, I will be faced with building a budget for our sport that will require some thought process to continue the collective accomplishments. My budget will be built upon something we all do - volunteering. Our budget will only succeed with volunteering time. The NHSA collectively represents the ultimate survival of our sport, the collective collegiate of our clubs. We remain the collective group of friends that are all joined with one collective love, the love of our sport. We remain adjoined with the plight of our sports survival and will do anything beyond our imagination to succeed.

Respectfully Yours, Steven A. Kiander



#### PLODZIK & SANDERSON

Professional Association/Certified Public Accountants

193 North Main Street • Concord • New Hampshire • 03301-5063 • 603-225-6996 • FAX- 603-224-1380

#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors New Hampshire Snowmobile Association, Inc. Tilton, New Hampshire

We have reviewed the accompanying financial statements of New Hampshire Snowmobile Association, Inc. (a nonprofit organization), which comprise the statement of financial position, as of June 30, 2021 and 2020, and the related statement of activities, functional expense, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying 2021 financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Phodzik & Sanderson Professional association

April 26, 2022

#### NEW HAMPSHIRE SNOWMOBILE ASSOCIATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

#### SEE INDEPENDENTACCOUNTANT'S REVIEW REPORT

ASSETS		
	2021	2020
CURRENT ASSETS	-	
Cash	\$ 293,317	\$ 279,406
Certificates of deposit	26,585	26,492
Accounts receivable	1,380	4,166
Inventory	4,270	3,765
Prepaid expenses	43,686	44,145
Investments	167,090	144,885
Total current assets	536,328	502,859
PROPERTY AND EQUIPMENT		
Property and equipment, net	21,551	13,221
OTHER ASSETS		
Intangible assets, net	3,000	5,003
Security deposit	1,800	1,800
Total other assets	4,800	6,803
Total office about		
TOTAL ASSETS	\$ 562,679	\$ 522,883
	<del></del>	·——
LIABILITIES AND NET ASSET	S	
CURRENT LIABILITIES		
Accounts pay able	\$ 5,566	\$ 5,997
Accounts pay able Accrued liabilities	2,013	366
Total current liabilities	7,579	6,363
Total cultent habilities	1,319	0,303
NET ASSETS		
Without donor restrictions:		
Undesignated	498,280	459,700
Designated by the Board for various purposes	56,820	56,820
Total net assets	555,100	516,520
TOTAL LIABILITIES AND NET ASSETS	\$ 562,679	\$ 522,883

## NEW HAMPSHIRE SNOWMOBILE ASSOCIATION, INC. STATEMENT OF REVENUE, EXPENSES, AND OTHER CHANGES IN NETASSETS FOR THE YEAR ENDED JUNE 30, 2021 SEE INDEPENDENTACCOUNTANT'S REVIEW REPORT

PUBLIC SUPPORT AND REVENUE	Ι	ITHOUT OONOR TRICTIONS
Program service revenue:		
Membership dues, net of expenses	\$	201.348
Grass Drags event	Ψ	201.510
Advertising		66.771
Promotional and educational conferences, net of expenses		120
Special events, net of exp enses		(20)
Ride-in-event		2,500
State trail map income		250
Merchandise and registration income, net of expenses		(1,146)
Total public support and other revenue		269,703
Other revenue:		
Grant income		92,422
Miscellaneous income		3,337
Investment income		29,836
Gain (loss) on sale of asset		4,500
Total program service revenue		130,095
Total revenue		399,798
EXPENSES		
Program services:		
Grass Drags		19,643
Other program		122,658
Total program services		142,301
Support Services:		
Administrative and general		210,075
Fund raising	0	8.842
Total expenses	10	361,218
Change in net assets		38,580
Release f <sup>r</sup> om restrictions		25.
Net Assets,		
Beginning of year		516,520
End of year	\$	555,100

## NEW HAMPSHIRE SNOWMOBILE ASSOCIATION, INC. STATEMENT OF REVENUE, EXPENSES, AND OTHER CHANGES IN NETASSETS FOR THE YEAR ENDED JUNE 30, 2020 SEE INDEPENDENT ACCOUNTANT'S REVIEW REPORT

	Ι	ITI-IOUT DONOR TRICTIONS
PUBLIC SUPPORT AND REVENUE		
Program service revenue:		
Membership dues	\$	181.397
Grass Drags event		600.794
Advertising		54.822
Promotional and educational conferences		3.751
Special events		(147)
Ride-in-event		13,210
State trail map income		5,865
Merchandise and registration income, net of expenses		58
Total public support and other revenue		859.750
Other revenue:		
M iscellaneous income		11,556
Investment income		6.143
Total program service revenue		19,219
Total revenue		878,969
EXPENSES		
Program services:		
Grass Drags		456,179
Other program		180.660
Total program services		636,839
Support Services:		
Administrative and general		211,607
Fundraising		8,287
	-	
Total expenses	2	856,733
Change in net assets		22,236
Release from restrictions		è
Net Assets,		
Beginning of year		494,284
End of year	\$	516,520

#### NEW HAMPSHIRE SNOW MOBILE ASSOCIATION, INC. STATEMENTS OF CHANGES IN NET ASSETS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020 SEE INDEPENDENT ACCOUNTANT'S REVIEW REPORT

	I	ITHOUT DONOR TRICTIONS
NET ASSETS - June 30, 2019	\$	494,284
Increase in net assets		22,236
NET ASSETS - June 30, 2020		516,520
Increase in net assets		38,580
NET ASSETS - June 30, 2021	\$	555,100

## NEW HAMPSHIRE SNOWMOBILE ASSOCIATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020 SEE INDEPENDENT ACCOUNTANT'S REVIEW REPORT

		2021		2020
Cash Flows from Operating Activities	¢	20.500	C.	22.227
Change in net assets	\$	38,580	\$	22,236
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:				
Depreciation and amortization		8,398		18,649
Net realized/unrealized (gain) loss on investments		(27,590)		(3,354)
Decrease in accounts receivable		2,786		1.495
(Increase) decrease in inventory		(505)		740
Decrease in prepaid expenses		459		12,760
Increase in other assets		(*)		(1,800)
Increase (decrease) in accounts payable		(431)		1,223
Increase (decrease) in accrued liabilities		1,647		(1,254)
Decrease in deferred revenue	-	-		(30,590)
Net cash provided by operating activities	_	23,344		20.105
Cash Flows from Investing Activities				
Investment in certificates of deposit		(93)		(65)
Purchases of property and equipment		(9,570)		(2,522)
Adjusted gain on sale of asset		4,500		80
Purchase of investments		(21,551)		(17,729)
Proceeds from sale of investments		17,281		13,457
Net cash used in investing activities		(9,433)		(6,779)
Net Increase in Cash		13,911		13,326
Cash, beginning of year	4	279,406	_	266.080
Cash, end of year	\$	293,317	\$	279,406

#### New Hampshire Snowmobile Association Profit & Loss

July 2021 through March 2022

	Jul '21 - Mar 22
Ordinary Income/Expense	
Income 4000 · REVENUE / INCOME	404,325.05
4100 · REVENDE / INCOME 4100 · GRASS DRAGS INCOME (NET)	100,000.00
4200 · MISC INCOME	3,116.29
Total Income	507,441.34
Cost of Goods Sold	
5120 · PURCHASES	26,406.75
5200 · OTHER DIRECT COSTS 5300 · EVENT (MEETING) EXPENSES	156.54
5400. · SCHOLARSHIPS PAID	29,781.96 1,250.00
5500 · CHAPTER EXPENSES	979.75
Total COGS	58,575.00
Gross Profit	448,866.34
Expense	
6000 · NHSA WAGES	
6080 · BONUSES & RETRO INCREASES	1,548.64
6000 · NHSA WAGES - Other	99,103.44
Total 6000 · NHSA WAGES	100,652.08
6020 · PAYROLL TAXES	8,275.33
6140 · EQUIPMENT PURCHASES	24,534.84
6145 · EXECUTIVE DIRECTOR EXPENSES	185.05
6170 · BANK FEES	18,003.84
6190 · INSURANCE 6250 · DUES & SUBSCRIPTIONS	2,976.00 784.00
6340 · OFFICE EXPENSES	3,197.48
6350 · DONATIONS.	76,344.19
6510 · RENT	17,790.30
6520 · UTILITIES	2,490.55
6530 · POSTAGE & SHIPPING	33,325.17
6650 · WEBSITE	5,563.55
6720 · LOBBYING 6731 · ACCOUNTING.	15,000.00
6738 · Bookkeeping	5,900.00
Total 6731 · ACCOUNTING.	5,900.00
6740 · OUTSIDE SERVICES	13,224.00
6750 · PRINTING	34,401.97
6780 · PUBLIC RELATIONS / TOURISM	1,337.79
6870 · MISCELLANEOUS	415.55
6890 · NE CHAPTER FEES 6990 · TRAVEL	0.00 929.70
Total Expense	365,331.39
Net Ordinary Income	83,534.95
•	00,004.30
Other Income/Expense Other Income	
7005 · DUE TO/FROM GRASS DRAGS	0.00
7100 · INTEREST INCOME	21.64
Total Other Income	21.64
Other Expense	
7610 · EXPENSES PD FRM TC ENERGY GRANT 7500 · TAXES	4,811.69 9,778.35
Total Other Expense	14,590.04
Net Other Income	-14,568.40
Net Income	68,966.55

#### **New Hampshire Snowmobile Association** Balance Sheet As of March 31, 2022

	Mar 31, 22
ASSETS	
Current Assets Checking/Savings	
1010 · NORTHWAY BANK - CHECKING-6455 1020 · NORTHWAY BANK - MEMBERSHIP 1030 · NORTHWAY BANK - DEBIT - 7057	87,643.30 205,732.32 447.33
1030 · NORTHWAY BANK - DEBIT - 7037 1040 · NORTHWAY BANK - SCHOLARSHIPS CD	7,768.05
1050 · NORTHWAY BANK - LEGAL CD	18,838.15
1060 · USB FINANCIAL - INVESTMENT FUND 1070 · USB FINANCIAL - CASH EQUIVALENT 1080 · PETTY CASH	137,258.57 5,970.76
1082 · Event Cash	350.00
1084 · Register Cash 1080 · PETTY CASH - Other	90.52 93.00
Total 1080 · PETTY CASH	533.52
Total Checking/Savings	464,192.00
• •	404,102.00
Accounts Receivable 1100 · ACCOUNTS RECEIVABLE	11,203.70
Total Accounts Receivable	11,203.70
Other Current Assets 1200 · INVENTORY	4,505.00
1250 · PREPAID EXPENSES	19,405.00
1499 · UNDEPOSITED FUNDS  Total Other Current Assets	5,482.99
Total Current Assets  Total Current Assets	504,788.69
Fixed Assets	30 1,1 00:00
1300 · EQUIPMENT	95,102.53
1301 · A/D - EQUIPMENT 1350 · INTANGIBLES	-71,438.39
1351 · ACCUM AMORT - INTANGIBLES	36,475.33 -24,177.00
1400 · FURNITURE & FIXTURES	17,198.01
1450 · LEASEHOLD IMPROVEMENTS	1,474.18
Total Fixed Assets	54,634.66
TOTAL ASSETS	559,423.35
LIABILITIES & EQUITY Liabilities Current Liabilities Credit Cards	2 517 64
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC	3,517.64
Liabilities Current Liabilities Credit Cards	3,517.64 3,517.64
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC Total Credit Cards	
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC Total Credit Cards Other Current Liabilities 2100 · ACCRUED LIABILITIES	3,517.64
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs	3,517.64
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities	3,517.64 182.00 182.00 1,895.40
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES	3,517.64  182.00  182.00  1,895.40 624.64
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities 2800 · TEMPORARILY RESTRICTED FUND	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04 6,219.68
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities 2800 · TEMPORARILY RESTRICTED FUND 2810 · Legal Fund	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04 6,219.68
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities  2800 · TEMPORARILY RESTRICTED FUND 2810 · Legal Fund 2850 · Board Designated Reserve	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04  6,219.68  25,823.10 30,996.96
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities  Long Term Liabilities 2800 · TEMPORARILY RESTRICTED FUND 2810 · Legal Fund 2850 · Board Designated Reserve	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04 6,219.68  25,823.10 30,996.96  56,820.06
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities  Long Term Liabilities 2800 · TEMPORARILY RESTRICTED FUND 2810 · Legal Fund 2850 · Board Designated Reserve  Total 2800 · TEMPORARILY RESTRICTED FUND Total Long Term Liabilities	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04 6,219.68  25,823.10 30,996.96  56,820.06 63,039.74  427,417.06
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities  Long Term Liabilities 2800 · TEMPORARILY RESTRICTED FUND 2810 · Legal Fund 2850 · Board Designated Reserve  Total 2800 · TEMPORARILY RESTRICTED FUND  Total Long Term Liabilities  Total Liabilities  Equity 3200 · RETAINED EARNINGS Net Income	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04 6,219.68  25,823.10 30,996.96  56,820.06 63,039.74  427,417.06 68,966.55
Liabilities Current Liabilities Credit Cards 2750 · NORTHWAY BANK _ CARDMEMBER SVC  Total Credit Cards  Other Current Liabilities 2100 · ACCRUED LIABILITIES 2130 · Due To Clubs  Total 2100 · ACCRUED LIABILITIES 2110 · Direct Deposit Liabilities 2400 · PAYROLL LIABILITIES  Total Other Current Liabilities  Total Current Liabilities  Long Term Liabilities  Long Term Liabilities 2800 · TEMPORARILY RESTRICTED FUND 2810 · Legal Fund 2850 · Board Designated Reserve  Total 2800 · TEMPORARILY RESTRICTED FUND  Total Long Term Liabilities  Total Liabilities  Equity 3200 · RETAINED EARNINGS	3,517.64  182.00  182.00  1,895.40 624.64  2,702.04 6,219.68  25,823.10 30,996.96  56,820.06 63,039.74  427,417.06

#### NHSA GRASS DRAGS Profit & Loss

July 2021 through March 2022

	Jul '21 - Mar 22
Ordinary Income/Expense	
Income 4300.50 · GRASS DRAGS / RACING INCOME	592,907.61
Total Income	592,907.61
Gross Profit	592,907.61
Expense 6806.00 · VENDOR EXPENSES	2,295.00
6807.00 ⋅ CLUB PROGRAM	63,701.07
6808.11 · Wi Fi 6808.53 · Electric Payments 6808.54 · PRINTING	6,144.90 2,063.77 745.95
6808.30 · ADVERTISING	900.00
6808.59 · Equipment 6806.60 · SITE WORK	17,948.10 69,296.60
6808.69 · Shirt / Apparel Printing 6808.70 · Chemical Toilets 6808.71 · Office Supplies / Misc Exp 6808.73 · EVENT EXPENSES	6,201.97 25,510.00 12,362.82 59,405.29
6808.90 · Safety	62,833.50
6808.98 · RENT - PROPERTY 6809.00 · PRIZE MONEY 6810.00 · RACE SERVICES 6900 · CREDIT CARD PROCESSING FEES 9999 · SUSPENCE	75,000.00 37,500.00 7,574.76 498.20 8,818.42
Total Expense	458,800.35
Net Ordinary Income	134,107.26
Other Income/Expense Other Expense 8000.00 · DIST TO NHSA GENERAL FUND	100,000.00
Total Other Expense	100,000.00
Net Other Income	<del></del>
	-100,000.00
Net Income	34,107.26

#### NHSA GRASS DRAGS Balance Sheet

As of March 31, 2022

	Mar 31, 22
ASSETS Current Assets Checking/Savings	-
1000 · CHECKING - TD BANK - 5766	83,814.53
Total Checking/Savings	83,814.53
Other Current Assets 1300 · PREPAID EXPENSES	37,500.00
Total Other Current Assets	37,500.00
Total Current Assets	121,314.53
TOTAL ASSETS	121,314.53
LIABILITIES & EQUITY Equity	
3200 · UNRESTRICTED NET ASSETS	87,207.27
Net Income	34,107.26
Total Equity	121,314.53
TOTAL LIABILITIES & EQUITY	121,314.53

#### **Message From The President**



Just as I started my tenure as president in 2020, COVID hit hard and without warning. We had to find our way through uncharted waters. To add to the melee, our office assistant, Stephanie, relocated. Lucky for us we found a replacement in Janis Riley, who took on the office assistant job with vigor and confidence, making the transition remarkably easier. Dan Gould, our Executive Director, was instrumental in helping navigate through all the COVID confusion. My hats off to Dan for all the midnight oil he burnt and the time spent finding and writing grants, you saved the day!

It's amazing when the chips are down how help comes from unexpected sources. Our Super Raffle, pre-pandemic, was raising about \$25,000 annually for participating clubs. Once COVID hit, news spread that many clubs had to cancel their usual fundraisers, placing them in financial peril. The response from the business community took us by surprise. HK Powersports and Nault's Powersports both stepped up to donate sleds for the Super Raffle. ProLine Trailers and The Trailer Outlet donated trailers, along with Ramblewood Cabins and Cold Lake Cabins donating weekend stays. Several bonus prizes were donated by others. The amount distributed to the participating clubs jumped to over \$68,000, helping clubs just when they needed it. This year's raffle delivered similar results.

It took three attempts to hold the virtual Annual Meeting in 2020. The bylaws needed in-depth review and approved change to hold virtual board meetings so that the organization could operate.

The cancelation of the 2020 Grass Drags and Watercross was a tremendous blow to the Association, the clubs and the snowmobile community. Thanks to the efforts of Roger Wright and Evelyn Ferrell, the financial blow to NHSA was minimized, and thankfully the drags were back again for 2021.

I want to thank the Board of Directors for their support and the Executive Committee for being there to support me through some tough times. The midnight oil burnt was worth the results. There's two people, that without their support I never would have run for president. My wife Nancy has stood by me in all my endeavors, being very patient through it all. Tom Willand's support has been instrumental. Tom was the one that approached me in 2019 when the NHSA needed a candidate for vice president. The rest is history. We have spent more time talking to each other than our wives over the last three years. A special thanks to my good friend and confidant, it's been a lot of work and a great pleasure. I wish Tom the best as he runs for president.

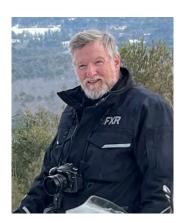
Thanks to all of you, the snowmobilers of NH, for believing I could do the job. It has been a pleasure to serve as your President.

**Chris Runnals** 

#### **Executive Director's Report**

While there is somewhat of a trend toward normalcy, the world is still far different than it was in 2019. Registrations continued to be strong as former couch potatoes realized that playing outside is far more exciting than watching others enjoy life. It seems everyone is reconnecting with outdoor recreation.

Overall numbers were down slightly\* which I attribute to poor weather during the all-important school vacation weeks. Regardless of the challenges, the clubs did an amazing job once again.



#### **Season Highlights**

- Super Raffle: Over \$76,000 distributed to clubs that participated\*
- Grass Drags: Over \$59,000 distributed to clubs who volunteered\*
- Online registration legislation continues to move forward\*
- Ride-In 50<sup>th</sup> celebration raised over \$160,000 for kids at camp\*
- Trail Preservation Initiative: 130k video views, 1k signs, 6k decals, national recognition\*
- Powersport sales, parts and service continue to be strong in the northeast
- Bureau of Trails names Alexis Rudko as new Deputy Chief
- NHSA website debuts eCommerce, online payments for vendors and events
- Web Traffic: 359,967 pageviews, 303,313 unique, 68% mobile, 29% desktop, 3% tablet
- Top Webpages: Grass Drags, Trail Map, Club/Registration Information, News
- Map App: Over 480,000 views, 24k users with 57 minutes average engagement time\*
- Sno-Traveler total annual distribution: 96,291 copies
- Salute to landowners, for allowing snowmobilers to enjoy the trails!
   (\*committee reports within)

The office would like to thank all the volunteers and congratulate you on an outstanding season. It has been our pleasure to serve the clubs and board in support of the overall mission.

Dan Gould Executive Director



#### **Legislative Committee Report**



Legislative Committee contributors: Brian Labrie – Legislative Chair, Dan Gould - Executive Director NHSA, Adam Schmidt, and Jodi Grimbilas of J. Grimbilas Strategic Solutions LLC.

With COVID-19 "somewhat" in the rearview mirror, meetings in Concord slowly got back to normal. The NHSA offered testimony on multiple bills and committee members attended several key meetings with both Fish and Game and the Bureau of Trails. As it stands now, the online registration bill that we have been working on has cleared the House and Senate and has now been referred to Senate Finance, and hopefully that goes smoothly. Getting online registrations over the finish line has been a long and arduous process but it now appears there is light at the end of the tunnel.

Here is a brief overview of just a few of the more important bills we monitored and weighed in on over this past year.

HB 1554 – Relative to online payment of fees relating to OHRVs and Snowmobiles

Prior to the legislative session, NHSA met with Fish and Game, as well as other interested parties, regarding moving forward with an online option to register snowmobiles. We collected examples of the current online registration alternatives in surrounding states and provinces. Generally, Fish and Game agreed with need to move forward but wanted the addition of online registration to coincide with a planned upgrade to their information technology infrastructure.

#### **Legislative Committee Report**

HB 1554 represented the balance between ensuring the online option was developed while aligning implementation with the Department's plans. The bill would require the Department to offer alternatives for online registration by September 1, 2025. At this point, the bill has passed both the House and Senate, but in differing versions. It seems both bodies are supportive of the concept but a few details still need to be ironed out. The bill is not intended to replace the existing in-person registration opportunities provided by registration agents.

HB 1498 – Establishing a safety program for OHRVs and Snowmobiles

The bill would have phased in a requirement for all snowmobilers to complete a safety education course. The bill was modeled upon the existing boater education program. The Department of Fish and Game would develop a course and competency exam which could be taken in person or remotely. Many of the details were going to be left to the Department to develop in rules. After hearing feedback from numerous clubs, NHSA suggested that the proposal was not fully developed. Concerns were presented about the mandatory requirement, with no consideration given to experience, etc. Further, other states which have implemented similar programs did allow for certain individuals to be exempt from the requirement, largely based on age. The House voted to send the bill to study. Later this year, a group of legislators will discuss the issue further and make a non-binding recommendation regarding whether or not a similar bill should be re-introduced in 2023. It would seem that the discussion relative to a mandatory safety education course will continue into next year.

HB 1636 – Relative to prohibitions on carrying a loaded firearm on an OHRV or Snowmobile

HB 1636 proposes to extend the existing "constitutional carry" for certain firearms to individuals using a snowmobile or OHRV. Supporters of the bill have testified that the changes are "technical" in that the current gun laws would permit carrying certain firearms while using an OHRV or snowmobile. They believe that the proposed changes eliminate an inconsistency in the current laws. Governor Sununu vetoed similar legislation last year due to provisions included in the bill that were unrelated to carrying firearms while using snowmobiles and ATVs. In his veto message in 2021, he stated "...I support the provisions in this bill that would apply our constitutional right to carry a firearm to OHRVS and snowmobiles, and hope to sign such a bill next year..." HB 1636 has passed the House but has not yet had a hearing in the Senate. NHSA has not testified in favor or opposition to the bill. We have been following it to ensure snowmobilers are aware of potential changes to the law.

Respectfully submitted,
Brian Labrie
Legislative Committee Chair
Acting NHSA Secretary
Photo credit: YouTube – NH Senate Transportation Committee

#### 2021-2022 NHSA Club Members

County / Club Name	# Members	County / Club Name	# Members	County / Club Name	# Members
Belknap County		Grafton County		Rockingham County	
Belknap Snowmobilers	410	Alexandria Ledge Climbers	137	Derry Pathfinders	103
Belmont Bogie Busters	211	Asquamchumauke Valley SC	86	Exeter Snow Hounds	58
Gilmanton Snowmobile Association	257	Baker River Valley SC	587	Great Bay Sno-Rollers	23
Mohawk Trail Riders	161	Bridgewater Mountain SC	414	Newfields Sno-Raiders	62
Mt. Major SC	337	Bruhawachet Sno-Trackers	203	Northwood Crankpullers	170
Sno Streakers, Inc.	434	Central New Hampshire SC	378	Southern New Hampshire Snow Slickers	771
Total Belknap County	1,810	Connecticut Valley SC	149	Southern New Hampshire Trailblazers	201
		Hardy Country SC	364	Total Rockingham County	1,388
Carroll County		Lisbon Stump Jumpers	159		
Moultonboro SC	919	Littleton Off Road Riders	230	Strafford County	
Mountain Meadow Riders SC	458	Lyme Pinnacle SC	75	Barrington Snow Goers	165
Ossipee Valley SC	492	Mascoma Valley Snow Travelers	126	Evergreen Valley SC	171
Sandwich Sidehillers	60	Monroe Bumper Humpers	41	Lee Sno-Travelers	23
Scrub Oaks Scramblers	919	Mt. Agassiz SC	83	Powder Mill SC	585
Seven Lakes SC	748	Mt. Cardigan SC	397	Strafford Swamp Stompers	83
White Mountain Trail Club	169	Snowdrifters SC	41	Total Strafford County	1,027
Wolfeboro SC	308	Squam Trail Busters	226	iotal strainerd county	1,027
Total Carroll County		Twin State Trail Busters	114	Sullivan County	
Total Carroll County	4,073			·	154
Chashina Caumhi		White Mountain SC	171	Blow-Me-Down Snow Riders	154
Cheshire County		Total Grafton County	3,981	Blue Mountain Snow Dusters, ORC	116
Chesterfield Snowmobilers	168			Crescent Lake Regional Sno-Riders	133
Hooper Hill Hoppers	87	Hillsborough County		Hidden Valley Sno-Riders	105
Keene Sno-Riders	47	Border Riders SC	146	Old No. 4 Rod, Gun and SC	69
Monadnock Sno-Moles	498	Brookline IceBreakers	213	Shugah Valley Snow Riders	117
Monadnock Trail Breakers	24	Night Riders	269	Tri-Town Trailblazers	85
Pisgah Mt. Trailriders	60	Nor'Easters SC	353	Twin Ridge Mountaineers	154
Ridge Skippers	8	Uncanoonuc Mountaineers	44	Washington Snow Riders	315
Westmoreland Sno-Belters	100	Weare Winter Wanderers	272	Total Sullivan County	1,248
Winchester Trail Riders, Inc.	96	Wilton/Lyndeborough Winter Wanderers	201		
Total Cheshire County	1,088	Total Hillsborough County	1,498		
Coos County		Maurimaak Country		Total Club Members	27,630
Coos County	4040	Merrimack County			
Colebrook Ski Bees	1818	Andover SC	214		
Dalton Ridge Runners	219	Bow Pioneer SC	153		
Groveton Trailblazers	744	Contoocook Sno-Mads	71		
Jefferson Hi-Landers	175	Fort Mountain Trailwinders SC	108		
Lancaster Snow Drifters	144	Henniker Trail Travelers	44		
Milan All Weather Riders	260	Kearsarge Mountaineers SC	24		
Pittsburg Ridge Runners SC	3650	Kearsarge Trail Snails	105		
Presidential Range Riders SC	182	Lakes Region SC	83		
Stratford Nighthawks	141	Lake Sunapee SC	272		
Swift Diamond Riders	559	New Hampshire Trail Dawgs	82		
Twin Mountain SC	515	NH Sno-Shakers SC	104		
Umbagog Snowmobile Association	835	Suncook Valley Sno-Riders	144		
Waumbek Methna SC	246	Sutton Ridge Runners	55		
Whitefield Sno Kings SC	60	T/N Arch Trail Travelers	93	Memberships	
White Mountain Ridge Runners	333	Town Line Trail Dusters	84	Members	18,308
<b>Total Coos County</b>	9,881	Total Merrimack County	1,636	Spouse	9,322
				Total Club Members	27,630

#### **Nominating Committee**

2022-2023 Slate of Officers

President: Tom Willand Vice President: Brian Labrie Secretary: Lisa Charrette Treasurer: Steve Kiander

Per the NHSA By-Laws dated November 10, 2020

#### A. EXECUTIVE OFFICERS

Executive Officers shall include the President, Vice President, Secretary, Treasurer, and Immediate Past President. Each Executive officer shall be a resident of the State of New Hampshire.

- 1. Requirements Any person running for the office of President or Vice President of the NHSA must be qualified by serving two (2) years on the NHSA Board of Directors prior to election.
- 2. Terms All executive officers shall serve for a term of one (1) year beginning July 1st. All officers, whether elected or appointed by the Board of Directors to fill a vacancy, shall serve until June 30. Should the office of President become vacant, the Vice-President shall serve as President for the rest of the unexpired term. In the event both the office of President and Vice-President are vacant simultaneously, an election shall be held by the Board of Directors to fill the unexpired term of either or both the offices of President and Vice-President as the case may be. If a vacancy occurs, the President will appoint a secretary or treasurer to fill the unexpired term. No officer except the secretary and/or treasurer may hold the same office for a period of more than three (3) consecutive terms but may be re-elected after one (1) year of non-service.
- 3. Elections At the Annual Meeting there shall be an election of officers by the delegates present. A nominating committee appointed by the NHSA Board of Directors will present to the membership no earlier than ninety (90) days or later than sixty (60) days prior to the Annual Meeting, a slate of candidates for Executive Officers. Other candidates may be nominated by petition. All nominations by petition shall be presented on NHSA form P-1, and shall contain twenty-five (25) or more signatures of New Hampshire Snowmobile Association members in good standing on or before March 1st of that same year, shall be accompanied by a letter of acceptance from the candidate, and shall be filed at the NHSA office no later than 4pm on March 1st of the same year. A majority of fifty percent (50%) plus one (1) of the votes cast will be necessary to win. Run-off elections may be necessary to establish a majority. In the

#### **Nominating Committee**

event that there are more than two (2) candidates, the candidate(s) who received the fewest number of votes shall be removed from tallying for the run-off election. The newly elected officers will be presented to the membership at the Annual Meeting.

#### Election of County Directors:

County Directors shall be elected by member clubs from their respective counties for a two-year (2) term at a county meeting held no later than thirty (30) days prior to the Annual Meeting of the NHSA. Directors will be elected every 2 years. The following counties will hold elections this year: Belknap, Carroll, Cheshire, Coos, Hillsborough. Even Years: Grafton, Merrimack, Rockingham, Strafford, Sullivan.

Submitted by Kim Bergeron, Chairman NHSA Nominating Committee.



#### 2021 Race Into Winter NH Grass Drags and Watercross

by Evelyn Ferrell Committee Chair

Three gorgeous days of sunshine over Columbus Day weekend greeted excited spectators, shoppers, and racers to the event, just as the foliage was reaching its peak.

Attendance on Friday set a record high, as over 7,000 snowmobile enthusiasts passed through the gates. Feedback from vendors, and brisk sales, affirmed that. Saturday was extremely busy the entire day and the parking lots filled quickly. Sunday was strong, matching previous years, with large crowds gathering around the Rave-X show, Watercross and Grass Drags, where an all-time top speed of 125.47 MPH in 500 feet was recorded this year.



Total attendance for the weekend of October 8-9-10, 2021 was 46,500. A remarkable number considering that approximately 3,500 of our Canadian friends were not able to travel across the border to participate this year.

A heartfelt thanks go out to all who made this year a complete success: the vendors, racers, spectators, sponsors, volunteers, safety services, the Town of Fremont, and the Brookvale Pines Farm. Plans are already underway for October 7-8-9, 2022.

#### **Scholarship Committee**

In acknowledgement of the increasing demands on students, the decreasing available funding sources for students and the continuous increasing costs of education, NHSA is proud to present book scholarships to three recipients.

We thank all of the applicants for participating in the NHSA scholarship application process. The decision to award only three recipients is always a challenging task for the committee. The talents and qualities of all the applicants are impressive and worthy of reward.

2022 NHSA Book Scholarship Recipients Emily Coulombe \$1000 Jocelyn Roache \$500 Duncan Korkosz \$250

It is our honor to provide these awards. It is our hope that these useful awards will support your college experience at the very start of the semester when books and supplies are being purchased. Congratulations on your acceptance to your colleges and on being awarded a NHSA Scholarship. Best of luck to all three of you!

Russell Neal, Chair



#### TRAILS COMMITTEE

Members: Assistant County Directors, Executive Committee members, Nigel Croxon, Executive Director Dan Gould, and Bureau of Trails Chief Craig Rennie

The 2021/2022 season could best be described as a period of great transition. Whereas 2020/2021 was marked by COVID and limits on gatherings, meetings, and events – 2021 into 2022 has been adjusting to something a little closer to normal life.

Our in-person Trails Workshop returned in early November at Attitash in Bartlett and it was well attended by our member clubs. We added a new class on best practices with GPS. Other



presentations were aligned with those we have hosted in the past and included: DOT (regarding road crossings and trail connector permitting), BOT (for grant-in-aid rules), and BOT (for trail signing efforts).

Many of the groomer dealers/vendors from the northeast attended as well and enjoyed being able to see people in person once again.

The web map and map app have completed the third year of deployments and were rebranded to reflect the Sno-Traveler brand. Our share of royalties has since after the

second season covered maintenance and support of the platform. This season there were nearly 8600 apps sold for the Apple and Android platforms. This is slightly higher than the approximately 8200 apps sold in the 2020/2021 season. Approximately, 5500 apps were sold in the first season of availability.

It is not clear whether a banner snow season, which has not really occurred since this product has been on the market, would yield higher app sales. App sales don't represent all downloads — family sharing plans, or multiple devices are not counted in that count. So, we might be nearing the extent of the market. The web map is highly popular with tens of thousands of unique visits during the season. Both the web map and map app would not be possible without the engagement from clubs around the state to help correct and curate the data, nor without the support from the NH Trails Bureau and its area supervisors. This truly is a team exercise!

#### TRAILS COMMITTEE

The Association has built partnerships with Polaris for their Ride Command product – and with Trackmaps on behalf of BRP for their product BRP GO. These partnerships started around the middle of January and each partner received around three data updates over the course of the season. Our web map and map app remain the more up to date overall because during the core of the year from late November through early March our data tends to change multiple times per week.



As we look to the future for the map our three-year partnership with MapGears is now in re-negotiation for the upcoming year(s). We are hopeful that we are able to avoid inflation and maintain costs that remain somewhat in line with what we have seen in the last three years.

We are presently working with Garmin to see if we can build a partnership that would lead to the map data being available on the Garmin devices that will be sold by Arctic Cat along with their own devices sold in various locations. There is still much to work out to be able to build that relationship.

The trails committee is also discussing the points-of-interest advertisements and how to make this more successful as it is for the benefit of the clubs. The 2021/2022 season was the first that this was available on the platform and club involvement and participation was not where it could be.

We plan to hold another in-person Trails Workshop in the fall at Attitash, hopefully we continue to see COVID in the side and rear-view mirrors and can keep moving forward with forward progress.

Lastly, I've served the association in many different roles and it's truly an honor to serve our members and the organization. The role of Trails Chair, and the efforts of this committee is something I've been very proud of!

Terry Callum
NHSA Trails Chair

#### **Exploring Off Trail Riding Committee**

Snowmobilers riding off trail is one of the more common reasons for trail closures. Riding outside the stakes in fields, over treetops or simply riding where the club/landowner have posted "No Snowmobiling" signs are a few examples why.



The committee has been working on a marketing plan to reduce trail closures over the past two years. One of the first steps is to educate riders as to why landowners want us to stay in the trail. Sometimes there is an impact under the snow.

This year we finalized a new "Stay in Trail" sign that is unique. Protect, Respect and Preserve was added. This sign is intended to identify sensitive areas where a landowner may close the trail soon if off trail riding doesn't stop. The sign was distributed to clubs and placed on several trails this year.

A four-part series of videos called Frozen Justice Off-Trail Outlaws was also created to educate snowmobilers. The series shares a sequence of events providing an example of what often happens when someone rides off trail. The series shows that riders can often be ticketed riding off trail, landowners incur cost and threaten to close trails, the effort clubs need to put in to preserve the trail and how a trail can be saved if snowmobilers work together.

A big thanks to all the committee members for giving many hours and energies in completing this year's projects. Also, a special thanks go to several volunteers, officers and staff who spent many hours playing actors and creating the videos.

Committee Members: Brian Labrie, Chris Gamache, Ian Gates, Lisa Charrette, Terry Callum

Regards, Roger Wright Chair

#### **2022 Super Raffle Winners**

Congratulations on a very successful Super Raffle with several prizes this year! A special thank you to all of the sponsors: B.H. Labrie Landscaping, BiteHarder, Cold Lake Cabins, Drop One Portables, HK powersports, Northern Lakes Contracting, Polaris, ProLine Trailers, Ramblewood Cabins, Ride 603, The Trailer Outlet, Trailside Powersports, and Worx.

NHSA President, Chris Runnals and Vice President, Tom Willand watch as Easterseals ambassador, Elliot Perry draws the winners of the Super Raffle.

There were fourteen prizes this year. Participating clubs received a total of over \$76,000 to help maintain their trails.

Thank you to everyone who supported the clubs! Preparation is underway for the 2023 Super Raffle. Keep an eye out on the NHSA website this fall. You may be our next winner!



#### CONGRATULATIONS to the WINNERS!

<u>Winners</u>	Raffle Prize	<u>Sponsors</u>
David Murphy	2022 Polaris 550 LXT ES Touring	HK Powersports & Polaris
Terry Dunn	2022 Arctic Cat Blast XR 4000 ES	Trailside Powersports
Peter Curtis	2022 ProLine Hybrid Enclosed Trailer	ProLine Trailers
Bruce Mauro	2022 Blizzard Nor-Easter Enclosed Trailer	The Trailer Outlet
Roger Wright	Two Nights Lodging	Ramblewood Cabins
Dave Siedentopf	Two Nights Lodging	Cold Lake Cabins
Larry Smith	\$500 Gift Card	B.H. Labrie Landscaping
Scott Inman	Weber Gas Grill, Titanium Q1200	B.H. Labrie Landscaping
u u	u u	and Drop One Portables
Shauna Kimball	\$50 Gift Card at Lowe's	Northern Lakes Contracting
Justin Craig	\$50 Gift Card at Lowe's	Northern Lakes Contracting
Chad Montminy	\$250 Gift Card at BiteHarder	BiteHarder
Kris Goodwin	\$250 Gift Card at BiteHarder	BiteHarder
Matt Rafuse	Worx Nitro 20V Impact Drill – Driver Kit	Worx
Colin Roach	Worx Nitro 20V Reciprocating Saw	Worx

#### 2022 Super Raffle Winners

First Place Winning Ticket was sold to Dave Murphy of Acton ME by Don Foote, both members of Seven Lakes Snowmobile Club.



Don set a new record this season selling 20 books (400 tickets) and raising \$6,300 for his club.



Terry Dunn, Shelton CT, won second place. Ticket was sold by the Border Riders SC.



Asquamchumauke Valley SC sold third place ticket to Peter Curtis, North Attleboro MA.

#### 2022 Super Raffle Winners



Fourth place winning ticket was sold by Monadnock Sno-Moles to Bruce Mauro, Ayer MA.



Scott Inman, Meredith NH was the winner of the Weber grill from a ticket sold by the Sno Streakers.



New Hampshire Trail Dawgs sold Colin Roach, Pembroke NH, his ticket, winning a brand new Worx Nitro 20V reciprocating saw.

The remaining eight winning raffle tickets were sold by Connecticut Valley SC, Littleton Off Road Riders, Seven Lakes SC, Shugah Valley Snow Riders, and Warren Piquette who sold 22 books for the clubs at the Grass Drags.

#### 50<sup>th</sup> New Hampshire Snowmobile Association Easterseals Ride-In

The 2022 NHSA Ride-In is now in the record books. Through the fundraising coordination of the NH snowmobile clubs and the Ride-In Committee, snowmobilers from ten counties converged at the Town & Country Inn and Resort, Shelburne/Gorham February 4-6 to raise a stunning \$161,384 for Easterseals Camp Sno-Mo. Equally exciting was the recent announcement that Camp Sno-Mo, in Gilmanton NH, is scheduled to reopen this summer!



The achievement by the clubs propelled the 50-year Ride-In grand total to more than \$3.6 million. Congratulations and thank you to everyone who participated and supported the event.

<u>COUNTY</u>	<u>Totals</u>	CLUB	<b>DONATION</b>
Hillsborough	\$38,102.00	Pittsburg Ridge Runners SC	\$35,303.00
Coos	\$36,703.00	Weare Winter Wanderers	\$25,057.00
Carroll	\$16,494.12	Belmont Bogie Busters	\$15,850.00
Belknap	\$16,400.00	Scrub Oak Scramblers	\$12,938.12
Rockingham	\$7,075.00	Uncanoonuc Mountaineers	\$7,000.00
Sullivan	\$3,446.00	Nor'Easters SC	\$6,045.00
Grafton	\$2,780.00	Derry Pathfinders	\$5,350.00
Cheshire	\$2,500.00	Blow-Me-Down Snowriders	\$2,400.00
Strafford	\$1,325.00	Wolfeboro SC	\$2,025.00
Merrimack	\$865.00	Baker River Valley SC	\$1,500.00
Miscellaneous	\$35,694.00		
Ride-In Grand Total	<u>\$161,384.12</u>		



#### New Hampshire Fish and Game Department

**HEADQUARTERS:** 11 Hazen Drive, Concord, NH 03301-6500 (603) 271-3421 FAX (603) 271-1438

www.WildNH.com e-mail: info@wildlife.nh.gov TDD Access: Relay NH 1-800-735-2964

#### NHF&G LAW ENFORCEMENT Report for NHSA April 17, 2022

- FY 22 (4/1/21-03/31/22) snowmobile registration numbers were 20,943 resident members and 7,648 resident non-members. Non-resident snowmobiles were 11,721 members and 5,014 non-members. The total registrations were 45,326. This is a 2,124 decrease from the FY 21 registration year. The total registrations for FY 21 were 47,450.
- FY 22 (7/1/21-04/18/22) 61 reported snowmobile accidents and of those 61 accidents, 13 were rental snowmobiles. There has been 1 fatal accident during this timeframe. Inexperience and unsafe speed remain the biggest contributing factor in these accidents. As a result of these accidents, 6 tickets and 3 warnings were issued to operators of the snowmobiles. In FY 21 (7/1/20-04/18/21), there were 69 reported snowmobile accidents total.

Respectfully submitted,

Captain Michael G. Eastmin



PROTECT, RESPECT & PRESERVE

# PLEASE STAY ON TRAIL











# The New Hampshire Snowmobile Association extends our sincere appreciation for your generosity in sharing your land with New Hampshire snowmobilers and other winter outdoor enthusiasts. This land use is a privilege that is crucial to the existence of our snowmobile trails and provides many social,

recreational, and economic benefits to our entire community.