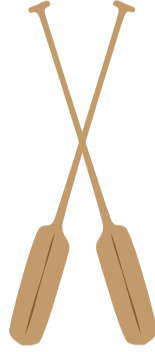


# Funding Camp Sno-Mo

The cost a family pays to send a child to camp is different than the cost to RUN camp for that child

## Tuition/fees charged to individual campers

**\$1,250/camper**  
for small group  
(2 or 3 campers/staff)



**\$1,500/camper**  
for 1-on-1



## Actual cost per camper

**\$4,667**



## The Costs of Running Camp

### People and Related Costs



**\$103,817**

### Food



**\$44,825**

### Occupancy



**\$105,553**

**Minor Equipment & Rental**  
e.g. Oxygen tanks, Hoyer Lifts

**Annual Scout Membership Charges**

**Other Fees**



**Professional Fees**

**Supplies**

Arts and Crafts  
Programming Supplies  
Sporting Equipment  
Board Games

Total cost to run in-person camp for one year

**\$327K**

(\$326,665.00)



Without the support of Camp Sno-Mo's prime sponsor, the **New Hampshire Snowmobile Association**, and other generous donors, attendance at camp and the freedom experienced there would simply not be possible for most of our campers.

**We can't thank you enough for your generosity.**

## Camp Sno-Mo provided a rich camp experience for **70\*** Campers in 2022



"Camp has been a confidence builder. These weeks have been like baby steps to a longer-term plan of independent living."

—Alicia, mother of camper Kaz

"Camp is life-altering. It's a huge break and respite for families. For kids, it's amazing. It makes all the difference in the world."

—Mariellen, mother of camper Lexi

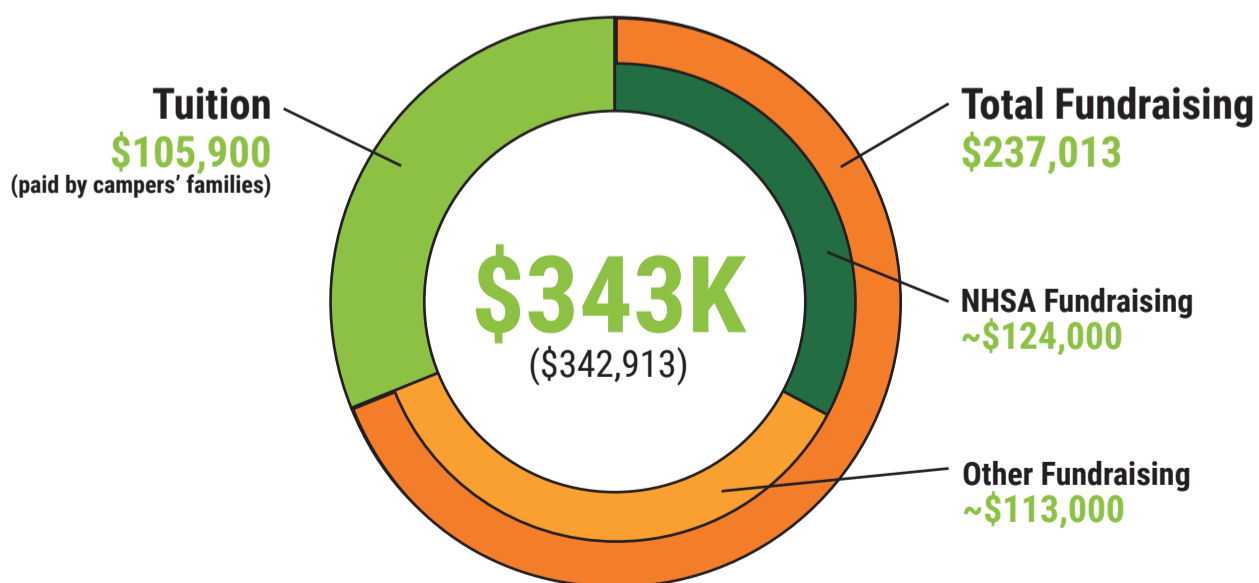


"Sometimes, campers are back home in programs where they don't have the chance to show what they have to offer. Here, we're like, 'You can do it! Let's try!' They discover things they've never done before."

— Hugo, Camp Staff



## Where the Money Comes From



All data is from the 2022 Camp Sno-Mo season.

\* Due to difficulties hiring a sufficient number of camp staff, fewer campers were served in 2022. Fewer people locally were available to work, leading many small businesses and camp programs to seek staff from overseas. This resulted in more competition for fewer people. We plan to approach recruiting for 2023 differently, with the hopes of bringing the numbers back up.